Lincoln Economic Development Forum Wednesday, September 20, 2006 Lincoln, Maine

A Snapshot of the Lincoln Labor Market Area Economy [All the data is derived from the Maine Department of Labor]

- □ The largest employment sector in the Lincoln Labor Market Area [LLMA] Economy is the retail trade-services sector, which employs 72.5 percent of the labor force and provides 62 percent of total wages.
- □ The goods producing sector employs 27.5 percent of the LLMA workforce and provides 38 percent of total wages.
- □ The largest Economic Sector employers in the LLMA economy are as follows:

Table I Largest Employment Sectors

Economic Sector	% of Total Employment
Trade, Transportation, Utilities	27.9%
Retail Trade	18.0%
Health Care/Social Assistance Services	16.1%
Manufacturing	15.6%
Educational Services	11.8%

Table II Economic Sectors with the Most Wages

Economic Sector		% of Total Wages
Trade, Transportation, Utilities		26.2%
Retail Trade	12.8%	
Specialty Trade Contractors	21.9%	
Manufacturing		21.9%
Health Care/Social Assistance Services		16.2%
Educational Services		10.2%

□ The economic sectors paying the highest wages are those, for the most part, that are adding the most value to goods and services:

Table III Highest Wage Paying Sectors

Economic Sector	Wage level As A % Above The Average LLMA Wage Level	
Utilities		104.5%
Goods Producing		37.0%
Manufacturing	40.2%	
Natural Resources/Mining	25.0%	
Construction		45.0%
Specialty Trade Contractors	58.9%	
Truck Transportation		28.8%
Logging		25.6%

- □ For the most part, the retail trade/services sector, which has a considerable portion of part-time employees, paid the lowest wages. These wages were below the average LLMA wage in a range from -1% to -61 percent.
- □ While the Lincoln Labor Market Area [LLMA] has lagged behind the State in some economic measurements for the period 2001 through 2005, the LLMA has also had several successes.
 - Between 2001 and 2005, average wages rose 7.3% in the LLMA compared to 13.5% for the State, as a whole.
 - Between 2001 and 2005, average employment growth in the LLMA, increased 1.2% compared to 0.3% for the State.
 - Between 2001 and 2005, the number of business establishments increased 6.7% compared to the state average of 4.1 percent.